

Conference - Monday, February 4

- 8:00 - 9:00 Registration/Trade show opens
- 9:00-10:30 **The Ins & Outs of Winter Production**—*structures, light, temperature & how 12-month farming works*—Adam Montri
- 10:30-10:45 Break
- 10:45-12:15 **Lettuce in January? Yes, & so much more** — *using succession plantings to produce over a dozen different products in our tunnels*— Michael Kilpatrick
- 12:15-1:00 Lunch
- 1:00-2:00 **Winter production for beginners: a grower's experience** — Pov Huns
- 2:00-3:00 Breakout sessions with the experts
- 3:00-3:15 Break
- 3:15-4:30 **Farming in the Winter & Making Money Doing It**—*Overall & individual crop profitability*—Adam Montri
- 4:30-5:30 **Movable & fixed high tunnels: a grower's experience**—Dan Kuebler

Tuesday, February 5

- 7:30-9:00 Breakfast with the trade show vendors
- 9:00-10:30 **Filling the Table**—*How we use season extension & root cellars to keep 30+ items on the table year round* —Michael Kilpatrick
- 10:30-10:45 Break
- 10:45-12:15 Winter vegetable **growers panel**
- 12:15-1:00 Lunch
- 1:00-2:00 **How We Average \$5,000 a Week**

in the Winter—*marketing the winter farm through farmers markets, CSA & other outlets* - Michael Kilpatrick

2:00-5:00 **Tour** of Green's Greenhouse and Gardens

Presenters:

Adam Montri

Hoophouse Specialist, Michigan State University

Adam Montri works at Michigan State University as a hoophouse specialist in the Department of Horticulture & with the Center for Regional Food Systems. He provides technical assistance related to year-round vegetable production including hoophouse structure options, construction training, crop selection, scheduling, marketing, & economics. He & his wife, Dru, & daughters, Alison & Lydia, own & operate Ten Hens Farm in Bath, MI where they farm 12 months of the year & market their products through restaurants & a year-round farmers market.

Michael Kilpatrick, Middle Granville, NY

Michael Kilpatrick has been farming since he was 16 years old, when he & his brother decided to grow vegetables for the local farmers market to make pocket money for the summer. Since then, the business has grown to include over 100 acres of rented & leased land; sales at three weekly summer & two weekly winter farmers' markets; summer & winter CSAs with 275 & 150 shares, respectively; year-round production in multiple high tunnels; a summer crew of seven & winter crew of three full time employees.

(Presenters continued)

Pov Huns operates Huns Garden in Kansas City, Kansas. Featured at the farm are a variety of vegetables, small fruits, & flowers. Pov is a frequent guest speaker for the Great Plains Vegetable Conference, & has conducted SARE-sponsored on-farm research.

Dan Kuebler has been growing organic produce since 1989 on his 30 acre farm, The Salad Garden, in southern Boone County Missouri, & selling at local farmers markets & restaurants in Columbia, MO. Presently the farm has two unheated tall tunnels & one moveable tall tunnel which was erected in October, 2010.

Conference Tour Site: Tim Green & his wife Vi, owners of Green's Greenhouse & Gardens near Galena, Kansas, began growing for & selling at the Webb City Farmers Market in 2002, where they now sell year-round. The farm specializes in vegetables, especially tomatoes, & black berries & raspberries. Tim currently has two heated high tunnels & a heated greenhouse & two large cold frames. Tim plans to erect a third high tunnel this winter to grow raspberries.

Plus a panel of winter producers from markets in Columbia, Springfield & Kansas City.

Questions? Call Eileen at 417 483-8139.

The Winter Vegetable Production Project is sponsored by The Webb City Farmers Market, University of Missouri Extension, Lincoln University Extension, & Missouri State University

The Missouri Department of Agriculture has funded a portion of this project, using Specialty Crop Block Grant funds provided by the USDA, Agricultural Marketing Service. The views presented are the Grantee's & do not necessarily represent those of the USDA or the Missouri Department of Agriculture.

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Registration Form—mail with check made out to Webb City Farmers Market to :
Webb City Farmers Market
PO Box 1, Webb City, MO 64870.

Name

Business Name

Mailing address

Email address or telephone

For participants attending conference & both farm tours:

_____ x \$50 = \$ _____

attending

For participants attending conference only:

_____ x \$30 = \$ _____

attending

For participants attending farm tour only

March 11 _____ x \$15 = \$ _____

attending

Oct. 21 _____ x \$15 = \$ _____

attending

Total enclosed: _____

Conference hotel — The Holiday Inn has a conference rate of \$79 plus tax. This rate does not include breakfast. The rates will be held for our attendees until January 20th & are good for February 3, 4 & 5. To reserve your room, call 417 782-1000 & ask for the Winter Production Conference rate.

The hotel is located at: 3615 South Range Line Road, Joplin, MO 64804 & is about a 15 minute drive from the conference site.

Webb City Farmers Market
PO Box 1
Webb City, MO 64870

Midwest Winter Vegetable Production Conference

February 4-5, 2013

At the Continental Banquet Center,
2728 North Rangeline, Joplin, MO 64801

This comprehensive two-day conference brings together nationally recognized winter production experts with innovative Missouri farmers who have realized the huge potential in 4-season farming. Conference registration includes all presentations, the tour on the second day, two lunches & a breakfast with the trade show vendors, educational materials including three winter production handbooks valued at \$40; & the invaluable opportunity to network with the experts.

Plus full-day tours of farms demonstrating Spring & Fall production:

Spring Production Tour, March 11, 2013
Springfield, Missouri area farms

Fall Production Tour, October 21, 2013
Southwest Missouri region farms

Food Safety: Field to Market Workshops

- Springfield, February 27, 2013 For more information & to register, contact: Lane at lane@loveyourfarmer.com or 417 766-8711
- Mountain Grove, March 15, 2013 For more information & to register, contact Pam at PMayer@MissouriState.edu or 417-547-7533
- Webb City, Fall 2013—date TBA For more information & to register, contact Eileen at eileennichols@sbcglobal.net or 417 483-8139